



News From

Maggie Brooks

Monroe County Executive

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BROOKS ANNOUNCES PROJECTS APPROVED BY COMIDA

Monroe County Executive Maggie Brooks announced that the County of Monroe Industrial Development Agency (COMIDA) today approved assistance for seven local economic development projects.

“At a time when many companies across the nation are downsizing and experiencing layoffs; it is extremely encouraging that we have seven local businesses here in Monroe County that are demonstrating a commitment to growing and expanding their business operations,” said **County Executive Maggie Brooks**. *“These new investments will help strengthen our local economy by creating and retaining highly-skilled jobs for the residents of this community.”*

The following projects were approved by COMIDA:

Apollo Development Co., LLC (Lease/Leaseback)
2060 Fairport Nine Mile Point Road
Penfield, New York 14526

Tenant/Address: University Sports Medicine/Razak Architects
2060 Fairport Nine Mile Point Road
Penfield, New York 14526

Apollo Development Company, LLC (Apollo) proposes to construct a new 25,000 square foot building in the Town of Penfield. The new building will be primarily occupied by Razak Architects and University Sports Medicine (USM). USM is a collaborative program between the University of Rochester Medical Center's Department of Orthopedics and Strong Memorial Hospital. USM is comprised of Sports Rehabilitation and the Division of Sports Medicine. Sports Rehabilitation has locations in Brighton and Greece and is proposing to open a third location on the east side of Monroe County. The new location is expected to create 4 new FTE and 1 PT over the next three years. The applicant seeks approval of LeasePlus based on the use of 100% local labor and suppliers to construct the project. The LeasePlus job creation requirement is 2 FTE.

Gallina Cambridge, LLC (Lease/Leaseback)
1870 South Winton Road, Suite 220
Rochester, New York 14618

Tenant/Address: Medaille College
1870 South Winton Road
Rochester, New York 14618

Gallina Cambridge, LLC proposes to build out an existing 18,000 square foot building in the Cambridge Place Business Center in the Town of Brighton. Approximately 13,198 square feet will be leased to Medaille College. Medaille College is a four year college, headquartered

in Buffalo, NY, offering undergraduate, graduate and accelerated learning programs. The \$400,000 project is expected to impact 17 FTE and create 2 FTE within three years. The applicant seeks approval of LeasePlus property tax abatement for University related facilities for the portion of the building to be occupied by Medaille College. The job creation requirement is 2 FTE.

Choice One Development - Unity, LLC (Lease/Leaseback)
642 Kreag Road, Suite 210
Pittsford, New York 14534

Tenant: Unity Hospital of Rochester

Choice One Development - Unity, LLC is constructing a 21,000 square foot, single-story medical office building near the intersection of North Union Street and Big Ridge Road in the Town of Ogden. The primary tenant will be Unity Hospital of Rochester which will sublet space to Unity-Spencerport Renal Center and Unity Family Medicine-Spencerport. Unity-Spencerport Renal Center will be establishing a new 17 station dialysis center in the building to serve end-stage renal disease patients. Unity Family Medicine-Spencerport will be relocating its family medicine practice into the state-of-the-art facility which offers additional examination rooms and space for a new care-giver. The \$4.7MM project impacts 27 FTE and projects to create 10 new FTE within three years. The applicant seeks approval of LeasePlus property tax abatement based on the local labor and supplier rule. The LeasePlus job creation requirement is 3 FTE.

Central Roadways, Inc. (EquiPlus)
224 Portland Avenue
Rochester, New York 14605

Central Roadways, Inc. has been providing asphalt paving and snowplowing services to businesses and municipalities in Monroe County for over 40 years. Central Roadways is proposing to purchase two New Holland LW loaders and a Ford 550 dump truck for a combined cost of \$181,000. Central Roadways employs 3 in Monroe County and expects to create 1 new FTE position. The company has been approved for a GreatRate on the equipment purchase through the Monroe County Industrial Development Corporation and is seeking approval of the EquiPlus.

Labella Associates, P.C. (EquiPlus)
300 State Street
Rochester, New York 14614

Labella Associates, P.C. (Labella) is an architectural, engineering and environmental planning firm located in the City of Rochester. Labella will be purchasing new surveying equipment, computer hardware and software totaling \$167,216. Labella employs 132 in Monroe County and expects to create 4 new FTE positions. The company has been approved for a GreatRate on the equipment purchase through the Monroe County Industrial Development Corporation and is seeking approval of the EquiPlus.

Barrett Distribution Centers, Inc. (EquiPlus)
1680 Lyell Avenue
Rochester, New York 14606

Barrett Distribution Centers, Inc. (Barrett) is a provider of third party logistics services, which include contract warehousing, fulfillment services, public warehousing, and transportation services. Barrett is headquartered in Boston and will be expanding into New York State to occupy 45,000 square feet of distribution space at 1680 Lyell Road in the City of Rochester. Barrett is proposing to invest \$254,000 in pallet racking, shelving, and material handling equipment. Barrett expects to create 8 new FTE positions. The company has been approved for a GreatRate and GreatRebate on the equipment purchase through the Monroe County Industrial Development Corporation and is seeking approval of the EquiPlus.

Genesee Scrap & Tin Baling, Inc. (EquiPlus)
80 Steel Street
Rochester, New York 14606

Genesee Scrap & Tin Baling, Inc (Genesee Scrap) is a recycler of steel and metal products located in the City of Rochester. Genesee Scrap will be purchasing a truck in the amount of \$87,500. Genesee Scrap employs 46 in Monroe County and expects to create 3 new FTE positions. The company has been approved for a GreatRate on the vehicle purchase through the Monroe County Industrial Development Corporation and is seeking approval of the EquiPlus.

The EquiPlus program combines the investment incentives of the GreatRate and GreatRebate programs with the sales tax exemptions offered through COMIDA. Companies that receive GreatRate or GreatRebate benefits through MCIDC for the purchase of equipment can receive an additional sales tax exemption on the purchase of that equipment through COMIDA.

COMIDA also offers property tax abatement through JobsPlus, Green JobsPlus and LeasePlus. The property tax abatement applies only to an increase in assessment in property value for each project.

COMIDA is a not-for-profit, public benefit corporation and governmental agency. Its purpose is to actively promote, encourage, attract and develop job opportunities in the community, by encouraging established businesses to expand locally and attracting new industries to the Monroe County area. COMIDA incentives apply toward the purchase of land and construction of new facilities, the expansion of existing buildings, the purchase of new machinery and equipment, as well as the renovation of existing facilities.

COMIDA does not lend any money to these projects, and projects receiving assistance are required to use 100% local labor. Assistance is provided through tax exemptions and abatements, and access to lower interest rates through tax-exempt bond issues. COMIDA provides this assistance without any taxpayer dollars. Income is generated by the fees charged to applicants. These monies have been reinvested in the community to advance economic growth and job creation.

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