



News From

Maggie Brooks

Monroe County Executive

For Immediate Release
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BROOKS ANNOUNCES PROJECTS APPROVED BY COMIDA

Monroe County Executive Maggie Brooks announced that the County of Monroe Industrial Development Agency (COMIDA) today approved assistance for two local economic development projects.

“Monroe County and COMIDA are proud partners in these critically important projects for our community that are both creating and retaining local jobs for residents,” said **County Executive Maggie Brooks**. *“The addition of 350 jobs to Xerox’s Webster campus will directly impact our local economy and is representative of the continued momentum we’ve seen over the last several months.”*

The following projects were approved by COMIDA:

Xerox Corporation
PO Box 4505, Glover Avenue
Norwalk, CT 06856-4505

Lease/Leaseback Sales Tax Only
\$1,520,000 (Construction)
\$2,780,000 (Equipment)

Project/Tenant Address:

Affiliated Computer Services, Inc. (ACS)
800 Phillips Road, Bldg. 200
Webster, New York 14580

Xerox is proposing to invest \$4.3 million to renovate and equip approximately 20,000 square feet of space to accommodate a call center in Building 200 on the Xerox Campus in Webster. In February 2010, ACS was acquired by Xerox Corporation. ACS will be establishing a call center operation in Building 200. ACS provides business process outsourcing and IT outsourcing services, including data processing, HR benefits management, finance support, and customer relationship management services for commercial and government organizations worldwide. The project is projected to create 350 new FTE jobs over the next three years. The applicant seeks approval of sales tax exemption only.

Pike Development Co., LLC
Or entity yet to be formed

\$19,130,001 Lease/Leaseback
\$ 2,200,000 (Windstream-Sales Tax Only)

Project/Tenant Address:

Windstream Communications, Inc.
245 East Main Street
Rochester, New York 14614

Pike Development Co. LLC (Pike) is proposing an adaptive reuse of the former Seneca Building which is located at the former Midtown Plaza site in the City of Rochester. Pike will be redeveloping the shell of the three-story building into approximately 109,000 square feet of commercial space. Windstream Communications, Inc. (Windstream) will be leasing 65,000 square feet of space on the first and second floor of the building for employees that were retained as a result of the acquisition of PAETEC Holding Corp. in 2011. Windstream is an Arkansas based provider of high-speed broadband internet, phone service and digital TV packages to Government agencies. The project is part of the overall redevelopment of the 8.5 acre former Midtown Plaza site. The \$21,330,001 project is projected to be occupied by at least 143 former PAETEC employees that were at risk of relocation. The applicant seeks approval of a custom property tax abatement.

The EquiPlus program combines the investment incentives of the GreatRate and GreatRebate programs with the sales tax exemptions offered through COMIDA. Companies that receive GreatRate or GreatRebate benefits through MCIDC for the purchase of equipment can receive an additional sales tax exemption on the purchase of that equipment through COMIDA.

COMIDA also offers property tax abatement through JobsPlus, Green JobsPlus and LeasePlus. The property tax abatement applies only to an increase in assessment in property value for each project.

COMIDA is a not-for-profit, public benefit corporation and governmental agency. Its purpose is to actively promote, encourage, attract and develop job opportunities in the community, by encouraging established businesses to expand locally and attracting new industries to the Monroe County area. COMIDA incentives apply toward the purchase of land and construction of new facilities, the expansion of existing buildings, the purchase of new machinery and equipment, as well as the renovation of existing facilities.

COMIDA does not lend any money to these projects, and projects receiving assistance are required to use 100% local labor. Assistance is provided through tax exemptions and abatements, and access to lower interest rates through tax-exempt bond issues. COMIDA provides this assistance without any taxpayer dollars. Income is generated by the fees charged to applicants. These monies have been reinvested in the community to advance economic growth and job creation.

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Media Inquiries, contact:

Department of Communications at 753-1080