



News From

# Maggie Brooks

## Monroe County Executive

For Immediate Release  
Tuesday, September 18, 2007

### **BROOKS ANNOUNCES PROJECTS APPROVED BY COMIDA**

Monroe County Executive Maggie Brooks announced that the County of Monroe Industrial Development Agency (COMIDA) today approved assistance for three local economic development projects.

*“COMIDA is an important economic development tool that not only supports the growth of existing companies, but also helps attract new companies like CentriLogic,”* said **Brooks**. *“We are thrilled to welcome CentriLogic’s U.S. headquarters to Monroe County and thank the company for creating jobs and investing in our community.”*

The following projects were approved by COMIDA:

**CentriLogic Inc.** (Lease/leaseback – sales tax only)  
**28 Mansfield Street**  
**Rochester, NY 14606**

CentriLogic Inc. provides outsourced datacenter solutions for organizations that conduct business over the Internet. The Toronto-based company has been looking to expand into the U.S. and has identified the former Verio, Inc. facility at 28 Mansfield Street in the City of Rochester as an ideal space for a new datacenter. CentriLogic has agreed to lease the 20,000 square foot building and intends to invest \$8.5 million in equipment and improvements. CentriLogic expects to create 48 new jobs over the next three years and 78 over five years. The applicant is seeking approval for sales tax exemption only. The job creation requirement is 48.

**Lewis Tree Service, Inc.** (Lease/leaseback with JobsPlus)  
**300 Lucius Gordon Drive**  
**West Henrietta, NY 14586**

In 2004, Lewis Tree Service was approved for a JobsPlus property tax abatement on its new 20,000 square foot corporate headquarters in Henrietta. The company, founded in 1938 as Monroe Tree Surgeons, is employee-owned and provides vegetation management services to major utilities and municipalities throughout the eastern U.S. The company will be adding a 20,000 square foot addition to accommodate its growth. In 2004, the company employed 38 in Monroe County and now employs 56. Lewis Tree employs 2,600 nationwide. The \$1,805,000 project is projected to create six jobs within three years. The JobsPlus job creation requirement is six.

**Continental Services Group, Inc. dba ConServe (EquiPlus)**  
**200 Cross Keys Office Park**  
**Fairport, NY 14450**

Continental Services Group, Inc. dba ConServe provides collections services for various market segments, including education, medical/dental, utilities, telecommunications, banking/retail and commercial debt. ConServe has a nationwide client base and has entered into agreements with the U.S. Department of Education and various universities. ConServe is purchasing network infrastructure, computer equipment, software and furniture. The cost of the equipment is \$861,000. ConServe employs 216 and expects to create 30 new full-time positions. ConServe has been approved for a GreatRate through the Monroe County Industrial Development Corporation and is seeking approval of EquiPlus. The EquiPlus job creation requirement is four.

The EquiPlus program combines the investment incentives of the GreatRate and GreatRebate programs with the sales tax exemptions offered through COMIDA. Companies that receive GreatRate or GreatRebate benefits through MCIDC for the purchase of equipment can receive an additional sales tax exemption on the purchase of that equipment through COMIDA.

JobsPlus is a tax abatement program that, in addition to sales tax exemption and/or mortgage tax exemption, provides 90% abatement on increased assessment associated with the project in the first year, decreasing 10% per year for a ten-year period.

COMIDA is a not-for-profit, public benefit corporation and governmental agency. Its purpose is to actively promote, encourage, attract and develop job opportunities in the community, by encouraging established businesses to expand locally and attracting new industries to the Monroe County area. COMIDA incentives apply toward the purchase of land and construction of new facilities, the expansion of existing buildings, the purchase of new machinery and equipment, as well as the renovation of existing facilities.

COMIDA does not lend any money to these projects, and projects receiving assistance are required to use 100% local labor. Assistance is provided through tax exemptions and abatements, and access to lower interest rates through tax-exempt bond issues. COMIDA provides this assistance without any taxpayer dollars. Income is generated by the fees charged to applicants. These monies have been reinvested in the community to advance economic growth and job creation.

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**Media Inquiries, contact:**

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